

STATE OF NEW HAMPSHIRE 2018 Statement of Income and Expenses for LOBBYISTS (RSA Chapter 15)

PLEASE PRINT

| I. Name of Lobbyist(s): | e of Lobbyist(s): Paul A. Worsowicz; Heidi L. Kroll; Lisa K. Shapiro, Ph.D. | | | | |
|--|--|---|--|--|--|
| II. Name of Lobbyist's partne | ership, firm or corporation, if any: | | | | |
| | GALLAGHER, CALLAHAN & | & GARTRELL, P.C. | | | |
| | 214 North Main Street, Con | | | | |
| 603-228-1181 | 603-226-3334 | worsowicz@gcglaw.com | | | |
| (Telephone) | (Fax) | (Email) | | | |
| | Choose one – file separate reports for as which are not attributable to any o | each client, OR you may file a separate report for one client.) | | | |
| X All reportable transaction | ns occurring in the month prior to the r | reporting date relative to the following client. | | | |
| | | RS c/o MULTISTATE ASSOCIATES INC. | | | |
| (Full | Name of Client as it appears on the Lo | bbyist Registration Form) | | | |
| All reportable transaction unrelated to any particular | | ist's family), or the lobbying firm listed below which ar | | | |
| IV. Date of Report: Ap | oril 25, 2018 🗵 | July 25, 2018 □ | | | |
| | m date of registration to 3/31/18 | activity from 4/1/18 to 6/30/18 | | | |
| - | - 0 | _ | | | |
| | tober 31, 2018 □ | January 30, 2019 □ | | | |
| activity j | from 7/1/18 to 9/30/18 | activity from 10/1/18 to 12/31/18 | | | |
| | ceived and no reportable transaction just this form and submit it to the Secre | s made since the last report. etary of State's Office, State House, Room 204, | | | |
| VI. Check if additional repor | ts are attached: | | | | |
| | s or made expenditures, you must file A | Addendum A – Fees and Expenses | | | |
| If you have paid an hono Expense Reimbursemen | t | nust file Addendum B – Report of Honorariums or ns, you must file Addendum C – Political Contribution | | | |
| S. S. 4 | L. T. Llada | | | | |
| Sworn Statement/Affirmation | | rm that the foregoing information is true and complete | | | |
| to the best of my knowledge and | | in that the foregoing information is true and complete | | | |
| to the best of my knowledge and | i belief. | | | | |
| 1 100 | | | | | |
| (Signature of Lobbyist) | opsowny_ | (Date) | | | |
| (Signature of Lobbyist) | | (Date) | | | |
| Paul A. Worsowicz | - | | | | |
| (Print Name of lobbyist) | | | | | |
| • | | DECEIVED | | | |

RECEIVED

APR 25 2018

NEW HAMPSHIRE DEPARTMENT OF STATE



STATE OF NEW HAMPSHIRE Lobbyists Fees and Expenses Addendum A

(RSA Chapter 15:6)

| MANUFACTURERS c/o MULTISTATE ASSOCIATES INC. IV. Fees Received Indicate the gross amount of all fees received from the client identified above that are related, directly or indirect lobbying, including fees for services such as public advocacy, government relations, or public relations services, including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be re by any expenses: a) Total of all fees received in this reporting period b) \$ Total of all fees received this calendar year, prior to this reporting period. c) Total of all fees received this calendar year, prior to this reporting period. c) Total of all fees received to date. c) \$ Total of all fees received to date. c) \$ Indicate the amount of any such fees that are due, but have not yet been paid. V. Expenses: obbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lob ess. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made to obbyist(s)/Kiny that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Exp re to be reported in one of three categories of expenses: a) the aggregate total of all expenses paid durir eporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all indiv expenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch to burchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an iter tatement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpo- to vered by (a) (for example: purchase of a meal with value of greater than \$25.00 for any purpo- to very the political contributions will be reported on the subject of lobbying with a value greater than \$25.00 for any purpo- divented to the subject of lobbying with a value greater than \$25.00 for any purpo- dive | II. Name of lobbyist | 's partnership, firm or corporation, if any: | | | |
|---|---|--|---|--|--|
| (Name of Client ASSOCIATION OF EQUIPMENT MANUFACTURERS e/o MULTISTATE ASSOCIATES INC. IV. Fees Received Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly obbying, including fees for services such as public advocacy, government relations, or public relations services, including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be report and any expenses: a) Total of all fees received in this reporting period (This should equal the total prior monthly reports for this calendar year.) (Total of all fees received to date. (Add lines a and b) (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet lead to report all expenses made from lob gees. Separate reports are to be filed for expenditures are made to obbyist(s)/Inm that are unrelated to any one client a separate to each client and if expenditures are made to obbyist(s)/Inm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/Inm that ar | | GALLAGHER, CALLAHAN & GARTE | ELL, P.C. | | |
| MANUFACTURERS c/o MULTISTATE ASSOCIATES INC. IV. Fees Received Indicate the gross amount of all fees received from the client identified above that are related, directly or indirect obbying, including fees for services such as public advocacy, government relations, or public relations services, necluding research, monitoring legislation, and related legal work. The gross fee amount reported shall not be repay any expenses: a) Total of all fees received in this reporting period b) \$ Total of all fees received this calendar year, prior to this reporting period. (This should equal the total prior monthly reports for this calendar year.) Total of all fees received to date. (Add lines a and b) 11,50 11,50 12) Indicate the amount of any such fees that are due, but have not yet been paid. 12. Expenses: a) Obbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lob exes. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made to obbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expenses to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid durit expensions where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch who cost was \$25.00 or less, purchase of a pen with a value of \$25.00 or less; and (c) an itel tatement of each individual expenditure made during this reporting period of greater than \$25.00 for less, and (c) an itel tatement of each individual expenditure made during this reporting period of greater than \$25.00 for less; and (c) an itel tatement of each individual expenditure made during this reporting period of greater than \$25.00 for less; and (c) an itel tatement of each individual expenditure made during this reporting period of greater than \$25.00 for less; and (c) an itel tatement of each individual expenditure made during this reporting period of g | | | | | |
| Indicate the gross amount of all fees received from the client identified above that are related, directly or indirect obbying, including fees for services such as public advocacy, government relations, or public relations services, including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be revery any expenses: 1) Total of all fees received in this reporting period 2) Total of all fees received this calendar year, prior to this reporting period. 3) Total of all fees received to date. 4) Indicate the amount of any such fees that are due, but have not yet been paid. 4) Expenses: 5) Dividing partnerships, firms, or corporations are required to report all expenses made from lob yet been paid. 5) Expenses: 6) Dividing partnerships, firms, or corporations are required to report all expenses made from lob yet been paid. 6) Expenses: 6) Total of all received to one of three categories of expenses: 7) (a) the aggregate total of all expenses paid during porting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individual expensions where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lob with a value of example: period of greater than \$25.00 for any purpor overed by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an iteriatement of each individual expenditure made during this reporting period of greater than \$50, restaurant expenses egislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported to the subject of lobbying with a value greater than \$25, but not greater than \$50 or | III. Name of Client | MANUFACTURERS c/o MULTISTATE | Date | April 25, 2 | 2018 |
| (This should equal the total prior monthly reports for this calendar year.) (This should equal the total prior monthly reports for this calendar year.) (This should equal the total prior monthly reports for this calendar year.) (This should equal the total prior monthly reports for this calendar year.) (This should equal the total prior monthly reports for this calendar year.) (This should equal the total prior monthly reports for this calendar year.) (This should equal the total prior monthly reports for this calendar year.) (This should equal the total prior monthly reports for this calendar year.) (This should equal the total prior monthly reports for this calendar year.) (This should equal the total prior monthly reports for this calendar year.) (This should equal the total prior monthly reports for this calendar year.) (Add lines a and b) (This should equal the total prior monthly reports for this calendar year.) (Add lines a and b) (This should equal the total prior monthly reports for this calendar year.) (Add lines a and b) (This should equal the total prior monthly reports for this calendar year.) (Add lines a and b) (Add lines a and b) (This should equal the total prior monthly reports for this calendar year.) (Add lines a and b) (This should equal the total prior monthly reports for this calendar year.) (Add lines a and b) (This should equal the total prior monthly reports and the total prior and by \$11,500. (Add lines a and b) (This should equal the total prior monthly reports and the total prior and by \$11,500. (Add lines a and b) (This should lines a and b. (Add lines a and b. (This should lines a and b. (In expenses made from lob section of the expenses made from lob expenses made from lob expenses made from lob expenses made from lob expenses made felative to each client and if expension sended | lobbying, including fe | es for services such as public advocacy, government re | elations, or | public relation | ons services. |
| (This should equal the total prior monthly reports for this calendar year.) (Total of all fees received to date. (Add lines a and b) (I) Indicate the amount of any such fees that are due, but have not yet been paid. (Y) Expenses: Obbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lob cees. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made to obbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expense to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid durit eporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all indivergenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch where cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lob unrehase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an iteratement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpor overed by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses geislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported and should not be reported on Addendum A. (a) Total aggregate expenses for this reporting period for salaries, benefits, upport staff, and office expenses, related directly or indirectly to lobbying. (b) \$ 11,350.00 (c) \$ | a) Total of all fees rec | eived in this reporting period | | a) \$ | 11,500 |
| (Add lines a and b) (Add lines a and b) (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not yet been paid. (Indicate the amount of any such fees that are due, but have not perport all expenses made from lob each lobbyist(s)/firm. Expenses was pendential expenses; (a) the aggregate total of all expenses paid during period of greater than \$10 that is given to the person being lob surchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an iter tatement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpor overed by (a) (for example: purchase of a meal with value of greater than \$25. purchase of a ceremonial object given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses egislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported and particular and should not be reported on Addendum A. (Indicate the amount if expenses made from lob by the agg | | | | b) \$ | |
| V. Expenses: Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobeses. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made to obbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expert to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during eporting period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all individuances where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch vertical was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lob unchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an iter tatement of each individual expenditure made during this reporting period of greater than \$25.00 for any purpostovered by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses egislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported and separate addendums and should not be reported on Addendum A. (a) Total aggregate expenses for this reporting period for salaries, benefits, a) \$ 11,350.00 to 10.00 to 10. | | | | c) \$ | 11,500 |
| Lobbyist(s)/Lobbying partnerships, firms, or corporations are required to report all expenses made from lobeless. Separate reports are to be filed for expenditures made relative to each client and if expenditures are made to obbyist(s)/firm that are unrelated to any one client a separate report may be filed for the lobbyist(s)/firm. Expure to be reported in one of three categories of expenses: (a) the aggregate total of all expenses paid during period for salaries, benefits, support staff, and office expenses; (b) the aggregate total of all indivexpenses where the expenditure was of \$25.00 or less (for example: meals purchased during a business lunch when the cost was \$25.00 or less, purchase of a pen with a value of less than \$10 that is given to the person being lob burchase of a ceremonial object given to a person being lobbied with a value of \$25.00 or less); and (c) an iteratement of each individual expenditure made during this reporting period of greater than \$25.00 for any purport overed by (a) (for example: purchase of a meal with value of greater than \$25, purchase of a ceremonial object given to the subject of lobbying with a value greater than \$25, but not greater than \$50, restaurant expenses regislative reception). Expenses for honorariums, expense reimbursement, or political contributions will be reported and addendums and should not be reported on Addendum A. (a) Total aggregate expenses for this reporting period for salaries, benefits, and office expenses, related directly or indirectly to lobbying. (b) \$ (c) \$ | | t of any such fees that are due, but have not | | d) \$ | |
| upport staff, and office expenses, related directly or indirectly to lobbying. b) \$\frac{11,350.00}{5}\$ Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. c) \$\frac{0}{5}\$ | Lobbyist(s)/Lobbying fees. Separate reports lobbyist(s)/firm that are to be reported in reporting period for sexpenses where the exthe cost was \$25.00 or purchase of a ceremon statement of each indicovered by (a) (for exagiven to the subject of legislative reception). | are to be filed for expenditures made relative to each of the unrelated to any one client a separate report may be one of three categories of expenses: (a) the aggregalaries, benefits, support staff, and office expenses; penditure was of \$25.00 or less (for example: meals less, purchase of a pen with a value of less than \$10 tial object given to a person being lobbied with a value vidual expenditure made during this reporting period of timple: purchase of a meal with value of greater than \$10 timple purchase of a meal with value of greater than \$25, but not | client and in e filed for t gate total of (b) the agg purchased of that is give e of \$25.00 of greater the 25, purchase eater than \$ | f expenditure he lobbyist(s f all expense gregate total during a busi in to the pers 0 or less); ar lan \$25.00 fo se of a cerem \$50, restaura | es are made by s)/firm. Expers paid during of all indivisions lunch when the son being lobbed (c) an item or any purpose nonial object that expenses for some son the son being lobbed (c) an item or any purpose nonial object that expenses for some son the |
| Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less. c) \$ | | | | | 11,350.00 |
| c) \$ | | e expenses, related directly or indirectly to lobbying. | b) \$ | | |
| A Stratet at all standard accompatitions compated in district in 177 | | | b) \$ | | |

| Lobbyist Fees & Expenses, Addendum A – Page 2 Client: ASSOCIATION OF EQUIPMENT MANUFACTURERS c/o MULTISTATE AS | SOCIATES 1 | INC. |
|---|-----------------|------------|
| d) Total expenses for this reporting period. (Add lines a, b and c.) | d) \$ | 11,500.00 |
| e) Total of expenses paid this calendar year, prior to this reporting period. (This should be the amount on line f of addendum A for last month's report.) | e) \$ | |
| f) Total of all expenses year to date. | f) \$ | 11,500.00 |
| VI. Other Expenses: Provide the following detail for all expenditures of more than \$25 made from lobbying fee period, including by whom paid or to whom charged. | es during this | reporting |
| Paid to: State of NH | Am | ount |
| State of NH | — \$ — | 130.00 |
| | \$ | |
| | \$ | |
| | — § — | |
| Sworn Statement/Affirmation by Lobbyist | | |
| I have read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the is true and complete to the best of my knowledge and belief. | foregoing in | aformation |
| Signature of lobbyist) 4- | 16 78 (Date) | |
| (Signature of lobbyist) | (Date) | |
| Paul A. Worsowicz | | |
| (Print Name of Lobbyist) | | |

State of New Hampshire Signature Form for Associated Lobbyist RSA Chapter 15

Use this form to swear or affirm the truth and completeness of Income and Expense Statements and related Addendums

Sworn Statement/Affirmation by Lobbyist

| Statement of Income and Expenses for: | | | |
|---------------------------------------|--|---|---|
| Name of Lobbying p | artnership, firm or corpora | tion: GALLAGHER, CAI | LLAHAN & GARTRELL, P.C. |
| | | the partnership, firm, or connt Manufacturers c/o Mul | rporation and not related to any ltiState Associates Inc. |
| Date of Report (chec | :k one): | | |
| April 25, 2018 | July 25, 2018 □ | October 31, 2018 🗆 | January 30, 2019 □ |
| | | Statement of Income and Exement (insert the number of | xpenses described above, and the Addendum forms being |
| 1 Addendum A(s |). | | |
| 0 Addendum B(s |). | | |
| 0 Addendum C(s |). | | |
| • | irm that the foregoing info of my knowledge and belie | | nd each Addendum is true and |
| (Signature of Lobby | (Lall | | प. 18 · 18 (Date) |
| | 181) | | (Date) |
| Heidi L. Kroll | | | |
| (Print Name of lobb | yist) | | |

State of New Hampshire Signature Form for Associated Lobbyist RSA Chapter 15

Use this form to swear or affirm the truth and completeness of Income and Expense Statements and related Addendums

Sworn Statement/Affirmation by Lobbyist

| Statement of Income and Expenses for: | | | | |
|---|---|------------------|--|--|
| Name of Lobbying part | Name of Lobbying partnership, firm or corporation: GALLAGHER, CALLAHAN & GARTRELL, P.C. | | | |
| Name of Client (leave blank if Statement is for the partnership, firm, or corporation and not related to any particular client): Association of Equipment Manufacturers c/o MultiState Associates Inc. | | | | |
| Date of Report (check o | one): | | | |
| Z and of Liepoit (enective | ,,,,,, | | | |
| April 25, 2018 🔀 | July 25, 2018 □ | October 31, 2018 | January 30, 2019 □ | |
| | A 15-B, RSA 664, the Statem | | penses described above, and the Addendum forms being | |
| 1 Addendum A(s). | | | | |
| 0 Addendum B(s). | | | | |
| 0 Addendum C(s). | | | | |
| I hereby swear or affirm that the foregoing information on the Statement and each Addendum is true and complete to the best of my knowledge and belief. | | | | |
| 186 | • | | 14 (4) 10 | |
| |) | | 4-18-19 | |
| (Signature of Lobbyist) |) | | (Date) | |
| Lisa K. Shapiro, Ph.D. (Print Name of lobbyis | | | | |